

<https://premsonsmotor.com/index.php/job/relationship-managers-sales-executives/>

## Relationship Managers (Sales Executives)

### Description

Premsons, the leading Maruti Suzuki dealership in the region, is seeking Relationship Managers (Sales Executives) with at least a year of experience in automobile, insurance, banking, pharma, or FMCG sales. Freshers are also welcome to apply. Candidates must possess a 2-wheeler and smartphone. The job offers competitive salary and benefits along with opportunities for career growth in the automotive industry.

### Responsibilities

- Execute sales strategies to achieve targets
- Build and maintain strong customer relationships
- Promote Maruti Suzuki products and services
- Conduct sales presentations and demonstrations
- Provide accurate information to customers regarding products and services
- Handle inquiries and resolve customer complaints promptly
- Maintain up-to-date knowledge of products, pricing, and promotions
- Collaborate with team members to ensure customer satisfaction and meet sales goals

### Qualifications

Graduate

### Job Benefits

- Incentives ranging from ₹5,000 to ₹20,000
- Mobile expense coverage
- Conveyance allowance
- Free gym membership
- PF/ESI/Gratuity (as applicable)
- Additional petrol allowance for field staff

### Contacts

- Email: [hr@premsonsmotor.com](mailto:hr@premsonsmotor.com), [talent@premsonsmotor.com](mailto:talent@premsonsmotor.com)
- Phone: +(91) 9031013948, 7677974482

### Hiring organization

Premsons Motor

### Employment Type

Full-time

### Beginning of employment

Immediate

### Duration of employment

Permanent

### Industry

Premsons Motor

### Job Location

Ranchi, Namkum

### Working Hours

10:00 AM to 7:00 PM

### Base Salary

Rs. 12500 - Rs. 20000

### Date posted

February 7, 2024