

<https://premsonsmotor.com/index.php/job/relationship-manager-senior-relationship-manager/>

## Relationship Manager / Senior Relationship Manager

### Description

Join Premsons Motor, the region's number 1 Maruti Suzuki dealership, as a Relationship Manager or Senior Relationship Manager. We are looking for dynamic individuals with a passion for sales and customer satisfaction. As a Relationship Manager, you will be responsible for building and maintaining strong relationships with customers, achieving sales targets, and providing exceptional service. Freshers are welcome to apply, and top performers have the opportunity to win exciting rewards, including foreign trips. If you have a two-wheeler vehicle, a smartphone, and a drive to succeed, we want to hear from you. Apply now and take the next step in your career with Premsons Motor.

### Responsibilities

1. Build and maintain strong relationships with customers to ensure satisfaction and retention.
2. Actively seek out new sales opportunities through networking and cold calling.
3. Achieve sales targets and objectives set by the management.
4. Provide product demonstrations and presentations to potential customers.
5. Collaborate with the sales team to identify and resolve customer concerns.
6. Stay up-to-date with product knowledge, market trends, and competitors.
7. Prepare and submit sales reports, ensuring accuracy and timeliness.
8. Assist in the development and implementation of sales strategies to drive business growth.
9. Handle customer inquiries and complaints in a professional manner.
10. Continuously improve sales skills and techniques through training and self-development.

### Qualifications

- Graduate
- Experience in roles such as Sales Executive in Automobile, Insurance, Banking, Pharmaceutical, FMCG, etc.
- Freshers can also apply

### Job Benefits

- Relationship Manager: ₹16,000-₹23,000 + Incentive (₹10,000-₹25,000) based on sales performance
- Senior Relationship Manager: ₹30,000-₹35,000 + Incentives
- Bank payouts separate
- PF/ESI/Gratuity as applicable
- Mobile expenses, petrol allowance, and gym membership provided

### Contacts

- Email: [talent@premsonsmotor.com](mailto:talent@premsonsmotor.com)

### Hiring organization

Premsons Motor

### Employment Type

Full-time

### Job Location

Ranchi/Hazaribagh/Deoghar

### Base Salary

Rs. 16,000 - Rs. 30,000

### Date posted

March 29, 2024

- Call: +(91) 9031013948, +(91) 9304807353